

The Choice is Yours!



IMPORTANT! 

I need to cut costs! WHAT SHOULD I DO?

 **STOP**

- Improve Operations / Save Jobs with Trainor and Associates
- Layoff Employees
- Move Overseas
- Shutdown Facilities

Trainor & Associates has proven methods to improve work processes that will increase productivity, profits, quality and customer service typically without a major capital investment.

One method is “work sampling” to identify and quantify the dollars lost everyday from non-productive tasks. See back for more information.

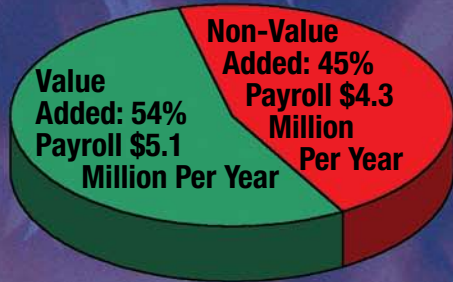
Call Bob Trainor today.

*Trainor &
Associates*

Productivity Improvement Consultants

901-373-8940
www.gotrainor.com

Work Sampling Results



Green is Good!!!

In more than a decade we have studied hundreds of order pickers in more than 10 distribution facilities across the US and Canada. We have recorded well over 10,000 observations. The results are shown in the chart above.

If payroll for these workers are \$9.4 million at an average of \$10/hour with 25% fringe ... it begs the question ... what if we can move more red to green? What would 10% to 20% improvement be worth to your company? All of this can be done without a major capital investment. Call us to start the process.

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